

Aiaru Azimkhan

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SUMMARY

I am a former Sales Manager at SpaKids, currently pursuing a degree in Robotics Engineering at Nazarbayev University with a strong foundation from National School of Physics & Math (FIZMAT). Contributed to customer retention strategies while leveraging language proficiency in English, Kazakh, and Russian to build client relationships. Hold a certification in Non-Technical Skills for Data Scientists and is skilled in Spanish languages, providing a unique edge in cross-cultural communication. I am passionate about engineering and data analysis, and I am continuously developing my skills by taking LinkedIn Learning courses to prepare for my career and stay current with industry best practices.

KEY COMPETENCIES

Process improvement	Report writing and presenting	Strong interpersonal skills
Data-driven strategic planning	Critical thinking skills	Proactive and self-motivated
Cost-benefit analysis	Excellent communication skills	Exceptional organisational skills

EDUCATION

Nazarbayev University
Bachelor of science

Aug 2026 – Present

National school of physics and mathematics (NSPM)

Sep 2021 – May 2026

During my school years, I actively contributed to my school community through leadership, volunteering, and educational initiatives. I founded the **SAT Club**, where I mentored younger students and helped them strengthen their SAT skills and achieve higher scores.

In addition, I served as a researcher and writer for the teen magazine **Shooting Star**, writing articles on women's health and the reproductive system to raise awareness of topics that are often misunderstood. These experiences strengthened my leadership, communication, research, and teamwork skills while reinforcing my passion for education and making a meaningful impact.

EXPERIENCE

Sales Manager Aug 2025 – Oct 2025
SpaKids

- Manage client communication through the CRM system
- Maintain and update customer databases and spreadsheets
- Promote and sell membership packages to clients
- Conduct sales analytics to improve customer engagement and retention
- Reduced task completion time by 30%
- Increased sales by 15%

HOBBIES

One of my favorite hobbies is setting ambitious personal learning challenges. I enjoy choosing a skill outside my comfort zone—whether it's chess, learning a new language, or another unfamiliar subject—and dedicating myself to improving as quickly as possible. I see these challenges as a way to test my discipline, discover new strengths, and continuously expand my abilities. Foreexample: being fluent in Spanish in 6 month (my current hobby)

LANGUAGE

English – C1 Kazakh – C2 Russian – C1 Spanish – B1